

NO. AC 015/2018 (PT)

8 August 2018

Subject: Summary of business operational results for the second quarter of 2018  
To : Director  
Listing & Disclosure Department, the Stock Exchange of Thailand

According to the Company and its subsidiaries' business operational results for the three-months period ending 30 June 2018, the net profit of the Company and its subsidiaries was Baht 19.0 million, increasing from the same period of the previous year by Baht 0.2 million. The Company would like to clarify the key details of such change as follows:

1. Revenue from sale and provision of services relating to computer and computer system

The revenue from sale for this period was Baht 351.3 million, increasing from the same period of the previous year by Baht 42.0 million or 13.6%, due to the revenue from large-scale projects works that the Company completed and delivered during the period. The gross profit margin was at 18.9%, decreasing from the same period of the previous year by 3.3%.

The revenue from provision of services for this period was Baht 231.8 million, increasing from the same period of the previous year by Baht 7.6 million or 3.4%. The revenue from provision of services was mainly derived from work under maintenance service contracts which was the services work continual from products the Company sold to its customers. The gross profit margin was at 40.4%, increasing from the same period of the previous year by 2.9%.

2. Revenue from rental and service income

The Company had the revenue from rental and service income for this period in the amount of Baht 12.7 million (which included the revenue from lease of office space to the subsidiary in the amount of Baht 8.0 million). The gross profit margin was at 43.3%, close to that of the same period of the previous year.

3. Other revenue

The other revenue for this period was Baht 22.2 million, decreasing from the same period of the previous year by Baht 3.4 million. The decrease was mainly derived from the decrease in discount received from manufacturers.

4. Selling expense

The selling expense for this period was Baht 43.8 million, decreasing from the same period of the previous year by Baht 1.0 million. The ratio of selling expense to revenue from sale and provision of services was at 7.4%.

5. Administrative expense

The administrative expense for this period was Baht 111.7 million, increasing from the same period of the previous year by Baht 5.6 million or 5.3%. This change resulted from loss from exchange rate in the amount of Baht 2.3 million and the increase in management fee and advisory fee by Baht 3.4 million.

6. Financial expense

The financial expense for this period was Baht 1.5 million, decreasing from the same period of the previous year by Baht 2.7 million due to the decrease in the loan principal amount following the repayment of loan.

7. Income tax

The income tax for this period was Baht 8.2 million, comprising of the computed corporate income tax expense in the amount of Baht 9.4 million and the deferred tax income in the amount of Baht 1.2 million.

Please be informed accordingly.

Yours faithfully,

-Signed-

(Mrs. Pensri Dettingeng)

Authorized Person

Premier Technology Public Company Limited